

He or She has said yes What now?

- 1. Complete the registration form—make sure the questions at the bottom are answered.**
- 2. Explain that the kit will arrive in 3-4 business days.**
- 3. Let them know that they will be receiving a phone call, email, letter, etc. from your uplines. Tell them their names.**
- 4. Give them a current catalog, sales flyer and order forms.**
- 5. Share our www.fullcirclesuccesscenter.com website with them.**
- 6. Invite them to attend the next upcoming event with you.**
- 7. Set a date and time for a “Business Launch”.—approximately an 1—1 1/2 hour time frame**
- 7. CALL YOUR UPLINE MANAGER AND DIRECTOR - they will assist you in conducting the business launch. Your director will also do some preliminary set up work for your new consultant.**